

# Oracle Hospitality eLearning for OPERA Sales and Catering

## ORACLE® Hospitality

### KEY SUBSCRIPTION FEATURES

- Oracle Hospitality eLearning for OPERA Sales and Catering is available to Hotels and Educational Institutions
- Offered as a 36-month subscription with unlimited number of users per subscription
- Annual eLearning subscription fees for Hotels & Resorts are based on number of guest rooms
- Annual eLearning subscriptions for Educational Institutions are billed at a flat fee
- Ordered through your Oracle Sales Executive and provisioned by the Oracle Hospitality eLearning Team – Hotels

### KEY BENEFITS

- Delivers cost effective training
- Adjusts to the learning pace and style of individual employees
- No need to ship CDs or install software
- Ability to manage users, assign courses, and generate course analytics for your property

Oracle Hospitality eLearning for OPERA Sales and Catering provides an interactive training system offering on-demand instruction with intuitive logic using a browser-based interface. This flexible training program is designed for a variety of learning styles and enables your staff to find a comfortable pace at which to learn. Designed for new and seasoned hotel staff, Oracle Hospitality eLearning for OPERA Sales and Catering delivers fast, cost-effective, and valuable training on OPERA Sales and Catering.

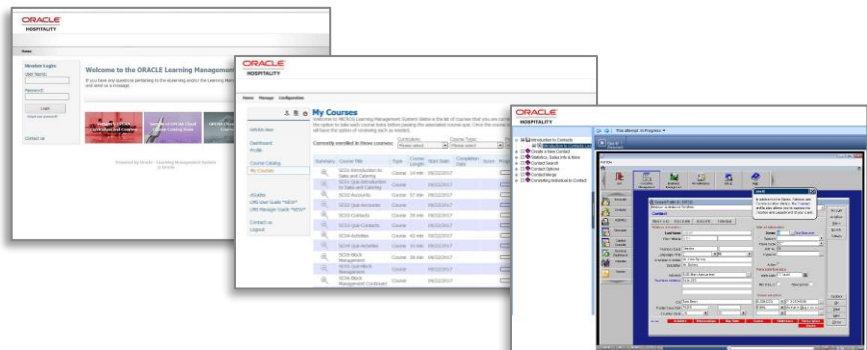
### What Is OPERA Sales and Catering?

OPERA Sales and Catering a full-featured catering and sales management application, that easily integrates with Oracle Hospitality OPERA Property products, for streamlined operations and maximized revenue. OPERA Sales and Catering provides effortless data sharing between the hotel sales office and property management system, means that hotel employees can access the customer information they need to develop effective sales strategies and achieve targets.

### Why OPERA Sales and Catering eLearning?

The hospitality industry depends on the ability to deliver outstanding guest experiences. This is achieved by having a well-trained, highly knowledgeable, and informed staff. Finding time to make sure that staff is properly trained can be a challenge. Enter Oracle Hospitality eLearning for OPERA Sales and Catering.

OPERA eLearning Subscriptions provide a self-paced online learning environment. Our eLearning offerings deliver a comprehensive and flexible training solution, regardless of the size of property or the number of users. This results in productive learning experiences and enhanced OPERA Sales and Catering product knowledge, at a nominal subscription fee.



## OPERA Sales and Catering eLearning Course Offering

With more than 20 courses, Oracle Hospitality eLearning for OPERA Sales and Catering details the key functionality OPERA Sales and Catering solution. Each course focuses on a particular function in OPERA Sales and Catering as noted below. This modular approach allows users to consume a topic as many times as they wish, reinforcing knowledge as needed.



- Introduction to Sales & Catering
- Accounts
- Contacts
- Activities
- Block Management
- Group Rooms Control
- Group Options (Optional)
- Events
- Function Diary
- Event Resources
- Catering Packages
- Stationery
- Event Posting
- Dashboard, Reports and More
- Potentials

## An eLearning Program Tailored to Your Staff

Oracle Hospitality eLearning for OPERA Sales and Catering allows you to provide self-paced training with the flexibility to meet a variety of learning styles and learning speeds. Property managers have the ability to assign courses based on employee job roles, allowing the staff to focus on content relevant to their position. As their roles change, users have the flexibility to continue expanding their OPERA Sales and Catering knowledge by taking additional course offerings.

### OPERA eLearning Key Features

<ul style="list-style-type: none"> <li>• 100% Web Based Training</li> </ul>	<ul style="list-style-type: none"> <li>• Run reports as needed to track individual progress by date range, course, or login.</li> </ul>	<ul style="list-style-type: none"> <li>• Online certificates available to print after successfully completing a quiz</li> </ul>
<ul style="list-style-type: none"> <li>• Easy to create users and manage login passwords</li> </ul>	<ul style="list-style-type: none"> <li>• Export reports to a CSV file for recordkeeping</li> </ul>	<ul style="list-style-type: none"> <li>• Questions highlight key functionality to ensure knowledge retention</li> </ul>
<ul style="list-style-type: none"> <li>• Property managers can assign courses based on employee job roles</li> </ul>	<ul style="list-style-type: none"> <li>• Flexibility to expand user knowledge by taking additional course offerings</li> </ul>	<ul style="list-style-type: none"> <li>• Online Quizzes are scored to allow tracking of employee training</li> </ul>



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For more information about Oracle Hospitality eLearning for OPERA Sales and Catering, visit [oracle.com](https://oracle.com) or call +1.800.ORACLE1 to speak to an Oracle representative.

## Integrated Cloud Applications &amp; Platform Services

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